



**C O R B E I L**  
A s s o c i a t e s , I n c .

## **LARRY CORBEIL, CEO** **CAREER BIOGRAPHY & RESUME**

***1995 - Present      CEO AT CORBEIL ASSOCIATES INC., BRAINTREE, MA***

Real Estate/Financial Consulting Company that services the needs of financial institutions, real estate entrepreneurs, real estate developers, and construction companies. We specialize in personnel service for large and small development endeavors along with innovative ideas for getting projects off the ground and completed on time. A partial list of our financial clients has been South Costal Bank, Salem Five and the Bank Of Canton just to name a few. Our real estate and construction clients are very well known in the Boston Market.

***2004 - May 2007      COO AT HORIZON PARTNERS, LLC, BRAINTREE, MA***

Real Estate Development/Brokerage Firm specializing in land acquisitions for development of residential and commercial properties. The current project is a 40-acre parcel in Hingham, MA, consisting of 31 single family detached condo units, designed and marketed to the adult community of 55 years of age and older. A projected sell out of \$25,000,000. Currently permitting 32 age restricted housing units in Boylston, MA and a mixed unit development in Bellingham, MA

***1997 - May 2007      JAY CASHMAN CONSTRUCTION, INC., QUINCY, MA***  
***Real Estate/Financial Business Consultant***

Principal interaction with client and special projects (e.g.):

- Closing of the East Boston shipyard, termination and buyout of the Lease with Massport
- Dirtpile.com (an Internet start-up company for the construction industry)
- Start-up company for the tourist Industry in Philadelphia "Duck Boats".
- Directed legal matters for multiple business ventures for the client.
- Re-development of a portion of the Quincy Shipyard.
- Development of Fall River Marine terminal.
- Developed an export business sending automobiles and freight to the Caribbean. Operation has been in business since 1998.



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**1997 - May 2007**    **JAY CASHMAN CONSTRUCTION, INC., QUINCY, MA**  
*Domain/Public Relations & Real Estate Consultant*

Responsible for coordinating the acquisition of nearly 100 parcels of land acquired through the eminent domain process for the MBTA. associated with the restoration of the Greenbush rail line. The Greenbush project consists of building 18 miles of track with all the associated bridges, tunnels and grade crossings through the towns of Braintree, Weymouth, Hingham, Cohasset and Scituate to restore Boston rail service to this area for the first time since the early 1960.

**1984-1997**                    **PRESIDENT AT O'CONNELL CONSTRUCTION CO., INC. QUINCY, MA**

*(This is just a sampling of the projects I was involved in. I joined the company in 1978, starting in the field and worked my way up to President):*

Developed and managed projects in excess of \$1,000,000,000. Responsibilities include development, management, budgeting, forecasting and strategic planning; analyzing potential development sites; assisting in acquisition and permitting. Emphasis was on evaluating potential new ventures and acquisitions. Projects throughout my career with O'Connell Construction include:

**Marina Bay, Quincy, MA** – A mixed-use of retail shops, Class A office building (150,000 Sq.Ft). 500 units of high-end high-rise residential condominiums and townhouses and a 650-slip marina.

**World Trade Center, Boston, MA** - The World Trade Center, Boston is an internationally affiliated, full-service office, conference, exhibition center built to accommodate major regional/national trade shows and conference meetings, as well as 500,000 square feet of class "A" office space. Responsible for the design and construction of the World Trade Center Boston. Developed master plans with joint venture partners, selected and negotiated with contractors, and handled the requisition process with the lenders. Development amount \$105,000,000

**Constitution plaza, Charlestown, MA** - 164, 000 sq. ft. waterfront office park witch included Barrett's Of Boston Harbor, a 210-seat restaurant, with function space for an additional 200 people. Development amount \$15,000,000

**FINANCIAL, REAL ESTATE and MANAGEMENT CONSULTANTS**

705 Commercial Street | Braintree, MA 02184 | Tel. (617) 529-5999 | Fax (781) 356-5045



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**Bayside Expo Center, Boston, MA** - New England's largest center for trade and public exposition, along with a 5-story first class office building consisting of 200,000 square feet. Responsible for the design and construction of the Bayside Expo Center. Developed master plans with joint venture partners, selected and negotiated with contractors and handled the requisition process with the lenders.

**State Street South, N. Quincy, MA** - 3 "FIRST CLASS" high-rise office buildings consisting of 518,000 square feet. Responsible for the design and construction of the Monarch complex. Developed master plans with joint venture partners, selected and negotiated with contractors and handled the requisition process with the lenders. - \$57,000,000

**99 Granite Street, Quincy, MA** - A 6-story steel and concrete slab structure, built out to contain 52 units of elderly housing. Development Amount - (Acquisition and workout) \$3,500,000 managed by O'Connell Companies.

**1212 Hancock Street, Quincy, MA** - A 38,000 sq. ft. professional office building located in Quincy center (Acquisition) \$2,800,000

**Harborlight Mall, Weymouth, MA** - A 215,000 sq. ft. shopping center located on Rte 3A including, 300 parking spaces - \$4,200,000 (Acquisition) managed by O'Connell Companies.

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#### **EDUCATION**

- General Motors Institute BA
- Business/Accounting/Auditing

#### **CURRENT PROFESSIONAL REGISTRATION(S):**

- Licensed Builder (State of MA, Unrestricted)
- Licensed Real Estate Salesmen State of Massachusetts

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